Report No. FSD18093

London Borough of Bromley

PART 1 - PUBLIC

Decision Maker: Resources, Commissioning and Contracts Management

Portfolio Holder

Council

For pre-decision scrutiny by Executive, Resources and Contracts PDS

Date: Committee on 22nd November 2018

Council 10th December 2018

Decision Type: Non-Urgent Executive Non-Key

Title: TREASURY MANAGEMENT - QUARTER 2 PERFORMANCE

2018/19 & MID YEAR REVIEW

Contact Officer: Jo-Anne Chang-Rogers, Principal Accountant

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Chief Officer: Director of Finance

Ward: All

1. Reason for report

1.1. This report summarises treasury management activity during the second quarter of 2018/19. The report also includes a Mid-Year Review of the Treasury Management Strategy Statement and Annual Investment Strategy (Annex A) The report ensures that the Council is implementing best practice in accordance with the CIPFA Code of Practice for Treasury Management. Investments as at 30th September 2018 totalled £309.5m and there was no outstanding external borrowing. For information and comparison, the balance of investments stood at £303.6m as at 30th June 2018, £284.8m as at 31st March 2018, and, at the time of writing this report (6th November 2018) it stood at £347m.

2. RECOMMENDATION(S)

- 2.1. The Resources Commissioning and Contract Portfolio Holder is requested to:
 - (a) note the Treasury Management performance for the second quarter of 2018/19;
 - (b) recommend that Council approves the inclusion of the new Low Volatility Net Asset Value (LVNAV) category of Money Market Funds into the Treasury Management Strategy, as set out in section 3.5.2.
 - (c) recommend that Council approves the non-reporting of treasury management activity quarterly, as set out in paragraph 3.1.2.

2.2. Council is requested to:

- (a) note the report and approve changes to the 2018/19 prudential indicators, as set out in Annex B1; and
- (b) approve the inclusion of the new Low Volatility Net Asset Value (LVNAV) category of Money Market Funds into the Treasury Management Strategy, as set out in section 3.5.2.
- (c) approve the non-reporting of treasury management activity quarterly, as set out in paragraph 3.1.2.

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Corporate Policy

- 1. Policy Status: Existing policy. To maintain appropriate levels of risk, particularly security and liquidity, whilst seeking to achieve the highest rate of return on investments.
- 2. BBB Priority: Excellent Council.

Financial

- 1. Cost of proposal: N/A
- 2. Ongoing costs: N/A
- 3. Budget head/performance centre: Interest on balances
- 4. Total current budget for this head: £3.491m (net) in 2018/19; £350k surplus currently projected
- 5. Source of funding: Net investment income

Staff

- 1. Number of staff (current and additional): 0.25 fte
- 2. If from existing staff resources, number of staff hours: 9 hours per week

Legal

- 1. Legal Requirement: Non-statutory Government guidance.
- 2. Call-in: Call-in is applicable

Customer Impact

1. Estimated number of users/beneficiaries (current and projected): N/A

Ward Councillor Views

- 1. Have Ward Councillors been asked for comments? N/A.
- 2. Summary of Ward Councillors comments:

3. COMMENTARY

3.1. General

- 3.1.1. Under the requirements of the CIPFA Code of Practice on Treasury Management, the Council is required, as a minimum, to approve an annual treasury strategy in advance of the year, a mid-year review report and an annual report following the year comparing actual activity to the strategy. In practice, the Director of Finance has reported quarterly on treasury management activity for many years, as well as reporting the annual strategy before the year and the annual report after the year-end.
- 3.1.2. At its meeting on 5th July 2018, the Executive, Resources and Contracts PDS Committee discussed the option of not reporting on treasury management activity quarterly unless Officers felt that a matter should come before the Committee sooner. As Financial Regulations currently require quarterly reports, this review report requests that the Portfolio Holder recommends that Council formally approves this change. As set out above, there are three reports required by the Code of Practice, and it is intended that in year monitoring will be incorporated into these reports. This effectively means that Quarter 1 will not be reported going forward, unless there are any matters that officers feel required reporting sooner.
- 3.1.3. This report includes details of investment performance in the second quarter of 2018/19. The 2018/19 annual treasury strategy, including the MRP (Minimum Revenue Provision) Policy Statement and prudential indicators, was originally approved by Council in February 2018. The annual report for financial year 2017/18 was submitted to the Executive, Resources and Contracts PDS Committee on 5th July 2018 and Council on 16th July 2018.
- 3.1.4. Recent changes in the regulatory environment place a much greater onus on Members to undertake the review and scrutiny of treasury management policy and activities. This report is important in that respect, as it provides details of the actual position for treasury activities and highlights compliance with the Council's policies previously approved by Members.
- 3.1.5. The Council has monies available for Treasury Management investment as a result of the following:
 - Positive cash flow;
 - Monies owed to creditors exceed monies owed by debtors;
 - Receipts (mainly from Government) received in advance of payments being made;
 - Capital receipts not yet utilised to fund capital expenditure;
 - Provisions made in the accounts for liabilities e.g. provision for outstanding legal cases which have not yet materialised;
 - General and earmarked reserves retained by the Council.
- 3.1.6. Some of the monies identified above are short term and investment of these needs to be highly "liquid", particularly if it relates to a positive cash flow position, which can change in the future. Future monies available for Treasury Management investment will depend on the budget position of the Council and whether the Council will need to substantially run down capital receipts and reserves. Against a backdrop of unprecedented cuts in Government funding (which will require the Council to make revenue savings to balance the budget in future years), there is a likelihood that such actions may be required in the medium term, which will reduce the monies available for investment.

- 3.1.7. The Council has also identified an alternative investment strategy relating to property investment. To date, this has resulted in actual and planned acquisitions which generated £3m income in 2015/16, £4.6m in 2016/17, £5.6m in 2017/18 and is projected to achieve £5.45m in 2018/19 and £5.5m in a full year. This is based on a longer term investment timeframe of at least 3 to 5 years and ensures that the monies available can attract higher yields over the longer term.
- 3.1.8. A combination of lower risk investment relating to Treasury Management and a separate investment strategy in the form of property acquisitions (generating higher yields and risks) provides a balanced investment strategy. Any investment decisions will also need to consider the likelihood that interest rates will increase at some point. The available resources for the medium term, given the ongoing reductions in Government funding, will need to be regularly reviewed.

3.2. Treasury Performance in the quarter ended 30th September 2018

- 3.2.1. **Borrowing:** The Council's healthy cashflow position continues and, other than some short-term borrowing at the end of 2015/16, no borrowing has been required for a number of years.
- 3.2.2. <u>Investments:</u> The following table sets out details of investment activity during the second quarter of 2018/19 and 2018/19 year to date:-

	Qtr ended 30/09/18 2018/19 year to date			r to date			
	Deposits	Ave Rate	Deposits	Ave Rate	Paragraph		
Balance of "core" investments b/f	170.00	1.28	180.00	1.35			
New Investments made in period	30.00	1.25	60.00	1.17			
Investments redeemed in period	-20.00	0.90	-60.00	1.40			
'Core' investments at end of period	180.00	1.29	180.00	1.29			
Money Market Funds	47.20	0.60	47.20	0.55	3.4.1		
CCLA Property Fund *	40.00	4.38	40.00	5.50	3.4.4.5		
Diversified Growth Funds *	10.00	4.64	10.00	2.30	3.4.4.7		
Multi-Asset Income Fund *	30.00	5.10	30.00	6.36	3.4.4.11		
Project Beckenham Loan	2.30	6.00	2.30	6.00	3.4.3		
'Alternative' investments at end of period	129.50	3.22	129.50	3.66			
Total investments at end of period	309.50	2.00	309.50	2.28			
* The rates shown in here are the total return, i.e. the dividend income received, plus the change in							
capital value. A more detailed breakdown of	of the rates for	these investr	ments is show	n in the relev	ant		
paragrahs							

^{3.2.3.} Details of the outstanding investments at 30th September 2018 are shown in maturity date order in Appendix 2 and by individual counterparty in Appendix 3. An average return of 1.0% was assumed for new investments in the 2018/19 budget in line with the estimates provided by the Council's external treasury advisers, Link Asset Services, and with officers' views. The return on the three new "core" investments placed during the first half of 2018/19 was 1.17%, compared to the average LIBID rates of 0.59% for 7 days, 0.67% for 3 months, 0.78% for 6 months and 0.94% for 1 year.

- 3.2.4. Reports to previous meetings have highlighted the fact that options with regard to the reinvestment of maturing deposits have become seriously limited in recent years following bank credit rating downgrades. Changes to lending limits and eligibility criteria, as well as the introduction of pooled funds and housing associations have alleviated this to some extent, but there are still not many investment options available other than placing money with instant access accounts at relatively low interest rates.
- 3.2.5. Despite this, the Council's treasury management performance compares very well with that of other authorities; the Council was in the top decile nationally for 2014/15, 2015/16 and 2016/17 (the most recent CIPFA treasury management statistics available), and officers continue to look for alternative investment opportunities both within the current strategy and outside, for consideration as part of the ongoing review of the strategy.
- 3.2.6. Active UK banks and building societies on the Council's list now comprise Lloyds, RBS, HSBC, Barclays, Santander UK, Goldman Sachs International Bank, Standard Chartered, and Nationwide and Skipton Building Societies, and all of these have reduced their interest rates significantly in recent years. The Director of Finance will continue to monitor rates and counterparty quality and take account of external advice prior to any investment decisions.
- 3.2.7. The chart in Appendix 1 shows total investments at quarter-end dates back to 1st April 2004 and shows how available funds have increased steadily over the years. This has been a significant contributor to the over-achievement of investment income against budgeted income in recent years.

3.3. Interest Rate Forecast (provided by Link Asset Services)

3.3.1. The flow of generally positive economic statistics after the quarter ended 30 June meant that it came as no surprise that the MPC came to a decision on 2 August to make the first increase in Bank Rate above 0.5% since the financial crash, from 0.5% to 0.75%. However, the MPC emphasised again, that future Bank Rate increases would be gradual and would rise to a much lower equilibrium rate, (where monetary policy is neither expansionary of contractionary), than before the crash; indeed they gave a figure for this of around 2.5% in ten years' time but they declined to give a medium term forecast. It is unlikely that the MPC will increase the Bank Rate in February 2019, ahead of the deadline in March for Brexit. Similarly, the MPC is more likely to wait until August 2019, than May 2019, before the next increase, to be followed by further increases of 0.25% in May and November 2020 to reach 1.5%. However, the cautious pace of even these limited increases is dependent on a reasonably orderly Brexit.

Date	LATEST FORECAST (Nov18)			PREVIOUS FORECAST (Aug18)				
	Base	3 month	6 month	1 year	Base	3 month	6 month	1 year
	Rate	Libid	Libid	Libid	Rate	Libid	Libid	Libid
Dec-18	0.75%	0.80%	0.90%	1.00%	0.75%	0.80%	0.90%	1.00%
Jun-19	0.75%	0.90%	1.00%	1.10%	0.75%	0.90%	1.00%	1.10%
Dec-19	1.00%	1.10%	1.20%	1.30%	1.00%	1.10%	1.20%	1.30%
Jun-20	1.25%	1.40%	1.50%	1.60%	1.25%	1.40%	1.50%	1.60%
Dec-20	1.50%	1.60%	1.70%	1.80%	1.50%	1.60%	1.70%	1.80%

3.4. Other accounts

3.4.1. Money Market Funds

- 3.4.1.1 The Council currently has 7 AAA-rated Money Market Fund accounts, with Prime Rate, Aberdeen Standard, (formerly known as Ignis), Insight, Blackrock, Fidelity, Morgan Stanley and Legal & General, all of which have a maximum investment limit of £15m. In common with market rates for fixed-term investments, interest rates on money market funds have fallen considerably in recent years. The Aberdeen Standard, Prime Rate, Insight and Legal & General funds currently offer the best rate at around 0.70%, which compares to around 0.48-0.50% in March, reflecting the effect of the base rate rise in August as maturities are reinvested.
- 3.4.1.2. The total balance held in Money Market Funds has varied during the year to date, moving from £22.5m as at 31st March 2018 to £47.2m as at 30th September 2018, and currently stands at £75.9m (as at 5th November 2018). The Money Market Funds currently offer the lowest interest of all eligible investment vehicles with the exception of the Government Debt Management Account Deposit Facility, or shorter dated (less than three months) fixed term investments; however they are the most liquid, with funds able to be redeemed up until midday for same day settlement.

Money Market	Date	Actual	Actual	Ave. Rate	Latest	Ave. Daily	Latest
Funds	Account	balance	balance	Q2	Balance	balance to	Rate
	Opened	31/03/18	30/09/18	2018/19	05/11/18	05/11/18	05/11/18
		£m	£m	%	£m	£m	%
Prime Rate	15/06/2009	-	15.00	0.61	15.00	14.03	0.71
Aberdeen Standard	25/01/2010	15.0	2.20	0.60	14.40	13.89	0.70
(Ignis)							
Insight	03/07/2009	7.5	15.00	0.59	15.00	14.11	0.70
Legal & General	23/08/2012	-	15.00	0.60	15.00	13.52	0.71
Blackrock	16/09/2009	-	-	-	1.50	0.0	0.62
Fidelity	20/11/2002	-	-	-	15.00	4.17	0.63
Morgan Stanley		-	-	-	-	_	-
TOTAL		22.5	47.20		75.90	8.53	

3.4.1.3 Current balances in MMFs are higher than usual for several reasons; mainly £20m being held for a further Multi-Asset Income Fund investment (see para 3.4.4.11), which is currently pending completion of Anti-Money Laundering/Know Your Customer requirements with the Bank of New York Mellon, £5m for a fixed term forward deal with a district council in January at a particularly good rate (1.45% for 2 years), funds being held to cover cashflow requirements in February and March when income from Council Tax and Business Rates is significantly lower than the rest of the year, as well as ensuring the Council has sufficient liquidity to cover any 'non-standard' expenditure such as investment property purchases.

3.4.2. <u>Housing Associations</u>

3.4.2.1. Following the reduction of the counterparty rating criteria to A- for Housing Associations approved by Council in June 2017, deposits of £10m each were placed with Hyde Housing Association (A+) and Places for People Homes (A) for two years at rates of 1.30% and 1.60% respectively. More recently, a deposit of £5m was placed with Metropolitan Housing Trust (A+) in April 2018 for two years at a rate of 1.75%.

3.4.3. Loan to Project Beckenham

3.4.3.1. At the same meeting, Council also approved the inclusion in the strategy of the secured loan to Project Beckenham relating to the provision of temporary accommodation for the homeless that had previously been agreed to be advanced from the Investment Fund. This loan was made in June 2017, at a rate of 6%, although that may increase to 7.5% if the loan to value ratio exceeds a specified value.

3.4.4. Pooled Investment Schemes

- 3.4.4.1. In September 2013, the Portfolio Holder and subsequently Council approved the inclusion of collective (pooled) investment schemes as eligible investment vehicles in the Council's Investment Strategy with an overall limit of £25m and a maximum duration of 5 years. The limit was subsequently increased to £40m by Council in October 2015, £80m in June 2017 and £100m in December 2017. Such investments would require the approval of the Director of Finance in consultation with the Resources Portfolio Holder.
- 3.4.4.2. Until March 2018, accounting rules required that the change in capital value of these investments be held in the Available for Sale Financial Assets Reserve, and only recognised in revenue on the sale of the investment. In year projections for interest on balances therefore only reflected the dividends from these investments.
- 3.4.4.3. However, from 2018/19 onwards, local authorities have to account for financial instruments in accordance with IFRS9. One of the results of this is that changes in the capital value of pooled fund investments would have to be recognised in revenue in-year.
- 3.4.4.4. To mitigate the effect of this, and to smooth the volatility in these investments, interest/dividend earnings above 2.5% (£1,086k) during 2017/18 relating to the CCLA Property Fund and Fidelity Multi-Asset Income Fund were set aside in an Income Equalisation earmarked reserve. MHCLG have consulted on a statutory override to reverse the impact of IFRS9 on the Council's General Fund, and this has been included in the draft 2018 Capital Financing and Accounting Regulations to be laid before Parliament.

CCLA Property Fund

3.4.4.5. Following consultation between the Director of Finance and the Resources Portfolio Holder, an account was opened in January 2014 with the CCLA Local Authorities' Property Fund and an initial deposit of £5m was made, followed by further deposits of £5m in July 2014, £5m in March 2015, £10m in October 2015, £5m in October 2016 and £10m in October 2017. The investment in the CCLA Fund is viewed as a medium to long-term investment and dividends are paid quarterly. A breakdown of the dividend earned and capital growth is provided in the table below.

		Capital	Total
	Dividend	Growth	Return
Annualised net return	%	%	%
01/02/2014 - 31/03/14	4.29	-29.64	-25.34
01/04/2014 - 31/03/15	5.03	3.44	8.47
01/04/2015 - 31/03/16	5.02	1.63	6.65
01/04/2016 - 31/03/17	4.55	-2.5	2.05
01/04/2017 - 31/03/18	4.59	2.41	7.00
01/04/2018 - 30/09/18	4.38	1.11	5.50
Cumulative	4.65	0.68	5.33

3.4.4.6. The negative "growth", particularly in the first two months, was mainly a result of the bid-offer spread that is inherent in property funds when the original and subsequent investments were made. This has less of an effect over the longer term that these investments are expected to be held, and overall there has been modest capital growth of 0.68%.

Diversified Growth Funds

- 3.4.4.7. In October 2014, Council approved the inclusion of investment in Diversified Growth Funds in the investment strategy and, in December 2014, £5m was invested with both Newton and Standard Life. In accordance with the Council decision, 27% of the total return will be transferred to the Parallel Fund, set up in 2014/15 with an opening balance of £2.7m to mitigate the potential revenue impact of future actuarial Pension Fund valuations.
- 3.4.4.8. The Funds both performed very well in just over three months to 31st March 2015, with returns over 21%. Performance has not been so impressive since, with net returns of -1.98% in 2015/16, 1.25% in 2016/17, -0.81% in 2017/18 and 4.64% in the first half of 2018/19, with overall net returns since inception of 1.45%, as shown in the table below.

Annualised net return	Newton %	Standard Life %	Combined %
22/12/14 - 31/03/15	21.25	21.64	21.44
01/04/15 - 31/03/16	0.81	-4.77	-1.98
01/04/16 - 31/03/17	2.08	0.37	1.25
01/04/17 - 31/03/18	-2.23	0.71	-0.81
01/04/18 - 31/09/18	8.63	-4.31	2.30
Cumulative return	2.94	-0.05	1.45

- 3.4.4.9. The downturn in performance echoes that seen in the Pension Fund's DGFs (and Global Equities Funds to an extent) during 2015/16 and subsequent rebound during 2016/17 and 2017/18. However, it should be noted that these types of investments should be considered as longer term investments over a three to five year period.
- 3.4.4.10. As previously reported, to reflect the changes to the Pension Fund asset allocation strategy, and on the basis of Multi-Asset Income Funds being a better income related investment with low volatility, it is currently intended that the DGF investments will be sold and the funds invested in further Multi-Asset Income Funds.

Multi-Asset Income Fund

3.4.4.11. Following the approval by Council in June 2017, the limit for pooled investment schemes was increased to £80m, and an investment of £30m was made on 12th July 2017 in the Fidelity Multi-Asset Income Fund following the agreement of the Resources, Commissioning and Contracts Management Portfolio Holder. The fund return for the first half of 2018 was capital growth of 2.89% and dividends of 3.52% paid, resulting in a total return of 6.36%. Since inception, dividends paid have totalled 4.06%, the capital value has decreased by 2.57%, resulting in a total return of 1.49%, as shown in the table below.

	Dividend	Capital	Total
Annualised net return	%	Growth %	Return %
12/07/2017 - 31/03/18	4.42	-6.27	-1.85
01/04/2018 - 30/09/18	3.52	2.89	6.36
Cumulative return	4.06	-2.57	1.49

3.4.5. Investment with Heritable Bank

3.4.5.1. Members will be aware from previous updates to the Resources Portfolio Holder and the Executive that the Council had £5m invested with the Heritable Bank, a UK subsidiary of the Icelandic bank, Landsbanki. In October 2008, the bank was placed in administration and the investment was frozen. To date, a total of £4,985k has been received (98% of the total claim of £5,087k), leaving a balance of £102k (2%). Officers and the Council's external advisers remain hopeful of a full recovery.

3.5. Mid Year Review of Treasury Management Strategy and Annual Investment Strategy for 2018/19

- 3.5.1. The CIPFA Code of Practice on Treasury Management requires the Council to receive a midyear review report on performance against the approved strategy. The Annual Investment Strategy was originally approved by Council in February 2018. A mid-year review, including comments on the economic background during the first half of 2018/19 and on the outlook, is included at Annex A.
- 3.5.2. Changes to Money Market Fund Categories and Limits
- 3.5.2.1 The current approved 2018/19 Treasury Management Strategy permits the use of 'standard' Constant Net Asset Value (CNAV) Money Market Funds with a limit of £15m in each fund, as well as, Variable Net Asset Value (VNAV) funds, with a limit of £10m in each fund, and a maximum of £25m at any one time.
 - New regulations coming into effect reforming Money Market Funds mean there will be classification changes, which includes the introduction of Low Volatility Net Asset Value (LVNAV) funds. As a result the Council must update the Treasury Management Strategy in line with these Money Market Fund classification changes.
- 3.5.2.2 As the classification of Constant Net Asset Value (CNAV) funds now only applies to funds mainly consisting of low yielding government debt, the Council's existing Money Market Funds will convert into the new LVNAV category. It is proposed that the Treasury Management Strategy is amended to the following:
 - "The Council may invest in AAA rated Money Market Funds, including Constant Net Asset Value (CNAV) Funds, Low Volatility Net Asset Value (LVNAV) funds and Variable Net Asset value (VNAV) funds. The total invested in each of the CNAV and LVNAV Funds must not exceed £15m at any time and £10m for VNAV funds. This includes the Payden Sterling Reserve Fund for which a limit of £15m is also applied. No more than £25m in total may be invested in VNAV funds at any time."
- 3.5.2.3 The following is a LINK Asset Services summary of the forthcoming classification changes.
 - the Money Market Fund Regulation was published in the EU Official Journal. This
 formally begins the compliance process for new and existing funds. Existing funds
 will have to be compliant by no later than 21st January 2019.
 - there are three structural options:

- Public Debt Constant Net Asset Value ("CNAV") MMFs must invest 99.5% of their assets into government debt instruments, reverse repos collateralised with government debt, cash, and are permitted to maintain a constant dealing NAV. This Fund is already in existence and there is no change proposed to the current structure;
- Low Volatility NAV ("LVNAV") MMFs permitted to maintain a constant dealing NAV provided that certain criteria are met, including that the market NAV of the Fund does not deviate from the dealing NAV by more than 20 basis points (bps). This is a more stringent approach, as currently on a CNAV Fund they have a 50bps collar. Funds will have amortised cost accounting for investments out to 75 days. This means that they can value such investments at par, thus these investments should not affect the underlying Fund's NAV;
- Variable NAV ("VNAV") MMFs Funds which price their assets using market pricing and therefore offer a fluctuating dealing NAV. No change to the current approach.

3.6. Regulatory Framework, Risk and Performance

- 3.6.1. The Council's treasury management activities are regulated by a variety of professional codes and statutes and guidance:
 - The Local Government Act 2003 (the Act), which provides the powers to borrow and invest as well as providing controls and limits on this activity;
 - The Act permits the Secretary of State to set limits either on the Council or nationally on all local authorities restricting the amount of borrowing that may be undertaken (although no restrictions have been made to date);
 - Statutory Instrument (SI) 3146 2003, as amended, develops the controls and powers within the Act:
 - The SI requires the Council to undertake any borrowing activity with regard to the CIPFA Prudential Code for Capital Finance in Local Authorities;
 - The SI also requires the Council to operate the overall treasury function with regard to the CIPFA Code of Practice for Treasury Management in the Public Services;
 - Under the Act, the CLG has issued Investment Guidance to structure and regulate the Council's investment activities;
 - Under section 238(2) of the Local Government and Public Involvement in Health Act 2007, the Secretary of State has taken powers to issue guidance on accounting practices. Guidance on Minimum Revenue Provision was issued under this section on 8th November 2007.
- 3.6.2. The Council has complied with all of the above relevant statutory and regulatory requirements, which limit the levels of risk associated with its treasury management activities. In particular, its adoption and implementation of both the Prudential Code and the Code of Practice for Treasury Management means that its capital expenditure is prudent, affordable and sustainable and its treasury practices demonstrate a low risk approach.

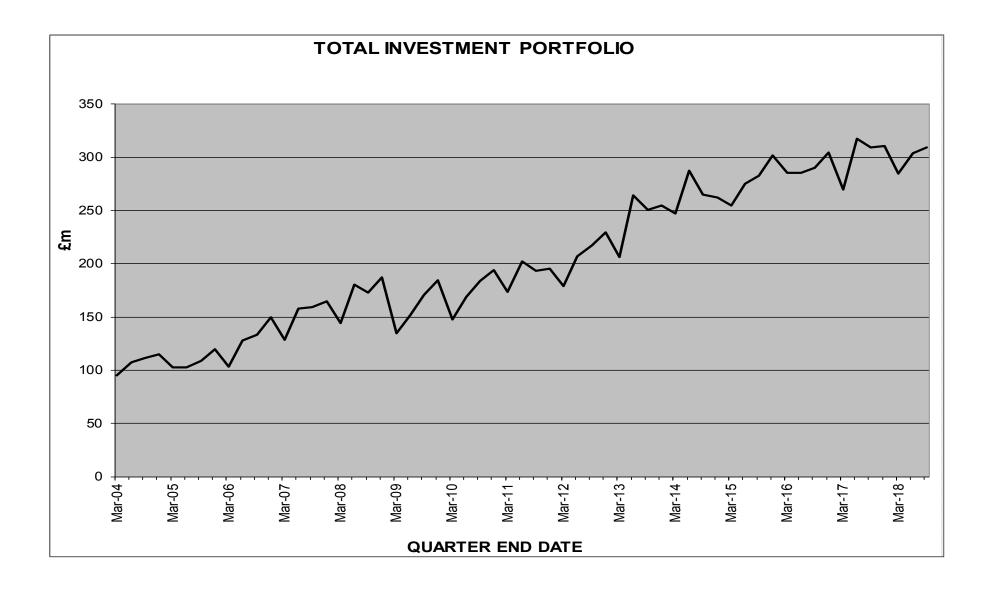
4. POLICY IMPLICATIONS

4.1 In line with government guidance, the Council's policy is to seek to achieve the highest rate of return on investments whilst maintaining appropriate levels of risk, particularly security and liquidity.

5. FINANCIAL IMPLICATIONS

- Despite the increase in the Bank of England base rate from 0.25% to 0.50% in November 2017 and then to 0.75% in August 2018, there has been relatively little impact on interest income from lending to banks and other counterparties. This is partly due to banks having the continued ability to borrow from the Bank of England at very low rates through its Term Funding Scheme, the strengthening of 'balance sheets' reducing the need to borrow, as well as the fact that expected increases in the base rate had already been 'priced in'.
- In addition, the utilisation of the Investment Fund and Growth Fund as well as the Highways Investment scheme, have reduced the resources available for treasury management investment. However, the treasury management strategy was revised in December 2017 to enable alternative investments of £100m which will generate additional income of around £2m compared with lending to banks. As a result, additional income of £600k was included in the 2018/19 budget
- At present, a surplus of £350k is projected for 2018/19 mainly as a result of the good rates obtained on the eleven fixed term investments made since the budget was set, which have an average interest rate of 1.14%. The Council's performance on treasury management is in the top 10% among local authorities.

Non-Applicable Sections:	Legal, Personnel & Procurement Implications, Impact on Vulnerable Adults and Children
Background Documents: (Access via Contact Officer)	CIPFA Code of Practice on Treasury Management CIPFA Prudential Code for Capital Finance in Local Authorities CLG Guidance on Investments External advice from Link Treasury Solutions



INVESTMENTS HELD AS AT 30 SEPTEMBER 2018

Counterparty		Maturity	Rate of	
	Start Date	Date	Interest %	Amount £m
FIXED DEPOSITS			70	ΣIII
SKIPTON BUILDING SOCIETY	03/11/2017	02/11/2018	0.92000	10.0
LLOYDS BANK	19/11/2015	19/11/2018	1.82000	5.0
LANCASHIRE COUNTY COUNCIL	18/12/2015	18/12/2018	1.50000	10.0
CLOSE BROTHERS	02/03/2018	01/03/2019	1.15000	20.0
RBS	09/10/2017	09/04/2019	1.00000	20.0
SANTANDER BANK	18/04/2018	18/04/2019	0.96000	15.0
SANTANDER BANK	15/06/2018	14/06/2019	0.86000	10.0
CLOSE BROTHERS	19/07/2018	18/07/2019	1.15000	10.0
LLOYDS BANK	29/07/2016	31/07/2019	1.34000	2.5
GOLDMAN SACHS	01/08/2018	01/08/2019	1.23000	10.0
PLACES FOR PEOPLE HOMES LTD	16/08/2017	16/08/2019	1.60000	10.0
GOLDMAN SACHS	17/08/2018	16/08/2019	1.16500	5.0
LLOYDS BANK	18/08/2016	19/08/2019	1.14000	7.5
HYDE HOUSING ASSOCIATION	22/08/2017	22/08/2019	1.30000	10.0
GOLDMAN SACHS	18/09/2018	17/09/2019	1.16000	5.0
LLOYDS BANK	05/12/2016	05/12/2019	1.37000	25.0
METROPOLITAN HOUSING TRUST	16/04/2018	16/04/2020	1.75000	5.0
TOTAL FIXED INVESTMENTS				180.0
OTHER FUNDS				
BLACKROCK LIQUIDITY FUND				0.0
FIDELITY MONEY MARKET FUND				0.0
STANDARD LIFE (IGNIS) LIQUIDITY FUND				2.2
INSIGHT STERLING LIQUIDITY FUND				15.0
LGIM STERLING LIQUIDITY FUND				15.0
FEDERATED (PRIME RATE) STERLING LIQUIDITY FUND				15.0
MORGAN STANLEY LIQUIDITY FUND				0.0
CCLA LOCAL AUTHORITY PROPERTY FUND	30/01/2014			40.0
STANDARD LIFE - DIVERSIFIED GROWTH FUND	22/12/2014			5.0
NEWTON - DIVERSIFIED GROWTH FUND	22/12/2014			5.0
FIDELITY MULTI-ASSET INCOME FUND				30.0
SPRING CAPITAL LOAN	09/06/2017			2.3
TOTAL INVESTMENTS			,	309.5

APPENDIX 3

INVESTMENTS HELD AS AT 30 SEPTEMBER 2018

	Start Date	Maturity Date	Rate of Interest %	Amount £m	Total £m	Limit £m	Remaining £m
UK BANKS							
LLOYDS BANK	19/11/2015	19/11/2018	1.82	5.0			
LLOYDS BANK	29/07/2016	31/07/2019	1.34	2.5			
LLOYDS BANK	18/08/2016	19/08/2019	1.18	7.5			
LLOYDS BANK	05/12/2016	05/12/2019	1.37	25.0	40.0	40.0	0.0
ROYAL BANK OF SCOTLAND	09/10/2017	09/04/2019	1.00	20.0	20.0	80.0	60.0
GOLDMAN SACHS INTERNATIONAL BANK	19/09/2017	18/09/2018	0.95	5.0			
GOLDMAN SACHS INTERNATIONAL BANK	01/08/2018	01/08/2019	1.23	10.0			
GOLDMAN SACHS INTERNATIONAL BANK	17/08/2018	16/08/2019	1.17	5.0	20.0	20.0	0.0
CLOSE BROTHERS LTD	02/03/2018	01/03/2019	1.15	20.0			
CLOSE BROTHERS LTD	19/07/2018	18/07/2019	1.15	10.0	30.0	30.0	0.0
SANTANDER PLC UK	18/04/2018	18/04/2019	0.96	15.0			
SANTANDER PLC UK	15/06/2018	14/06/2019	0.86	10.0	25.0	30.0	5.0
UK BUILDING SOCIETIES							
SKIPTON BUILDING SOCIETY	03/11/2017	02/11/2018	0.92	10.0	10.0	10.0	0.0
LOCAL AUTHORITIES							
LANCASHIRE COUNTY COUNCIL	18/12/2015	18/12/2018	1.50	10.0	10.0	15.0	5.0
OTHER INVESTMENTS							
BLACKROCK LIQUIDITY FUND	16/09/2009		0.00	0.0	0.0	15.0	15.0
FIDELITY MONEY MARKET FUND	15/08/2005		0.00	0.0	0.0	15.0	15.0
STANDARD LIFE (IGNIS) LIQUIDITY FUND	25/01/2010		0.00	2.2	2.2	15.0	12.8
INSIGHT STERLING LIQUIDITY FUND	15/06/2009		0.00	15.0	15.0	15.0	0.0
LGIM STERLING LIQUIDITY FUND	23/08/2012		0.00	15.0	15.0	15.0	0.0
MORGAN STANLEY	01/11/2012		0.00	0.0	0.0	15.0	15.0
FEDERATED (PRIME RATE) STERLING LIQUIDITY FUND	15/06/2009		0.00	15.0	15.0	15.0	0.0
SPRING CAPITAL LOAN	09/06/2017		6.00	2.3	2.3	2.7	0.4
HOUSING ASSOCIATIONS							
PLACES FOR PEOPLE HOMES LTD	16/08/2017	16/08/2019	1.60	10.0			
HYDE HOUSING ASSOCIATION	22/08/2017	22/08/2019	1.30	10.0			
METROPOLITAN HOUSING TRUST	16/04/2018	16/04/2020	1.75	5.0	25.0	25.0	0.0
POOLED FUND INVESTMENTS							
CCLA LOCAL AUTHORITY PROPERTY FUND	30/01/2014		0.00	40.0			
STANDARD LIFE - DIVERSIFIED GROWTH FUND	22/12/2014		0.00	5.0			
NEWTON - DIVERSIFIED GROWTH FUND	22/12/2014		0.00	5.0			
FIDELITY - MULTI ASSET INCOME FUND	12/07/2017			30.0	80.0	100.0	20.0
TOTAL INVESTMENTS				309.5	309.5	-	
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